

Deltek Vision®

The Leading Web-Based Enterprise Software Solution

DELTEK VISION:

- Improves business performance management
- Streamlines operations and execution
- Enables businesses to win more work

As professional services organizations grow, the challenges of managing projects and resources increase exponentially. Stop-gap, home-grown and disconnected applications throughout the organization leave many firms grappling with inconclusive project reports, inefficient financial and accounting systems, and an overall lack of information needed to make effective business decisions. To be successful, project-based firms must integrate their end-to-end business processes and streamline business operations so they can focus on cultivating new business and managing existing clients in order to achieve growth and profitability.

Deltek Vision® is a real-time, web-based enterprise software solution designed specifically for project-based firms that integrates their end-to-end business processes by automating the planning, tracking and administration of resources and projects.

Whether you implement the entire suite of fully integrated modules at once, or phase in key modules over time, Vision provides the actionable information your executives, managers and consultants need to effectively drive timely decisions that improve business performance management, streamline operations and win more business.

Vision supports every phase of the project life cycle by bringing new business in the door, capturing billable hours, increasing employee utilization, streamlining project management

and increasing revenue and profits while enhancing collaboration and sharing knowledge throughout the organization.

Deltek Vision incorporates critical business functions, including resource management, project management, accounting, sales and marketing, time and expense capture and billing. Combining innovative new technologies such as Visualization and a Mobile Applications Suite, Deltek Vision is a comprehensive solution that streamlines all facets of project-related businesses.

THE DELTEK VISION ADVANTAGE

Improves Business Performance Management

— Deltek Vision evaluates the overall health of project-based firms and provides access to critical information to manage risks, drive greater performance and overcome barriers-to-success.

Streamlines Operations and Execution —

Deltek Vision automates the planning, tracking and administration of resources and projects to achieve organizational goals. It also facilitates data capture to minimize errors and reduce the billing cycle to increase profitability and improve cash flow.

Wins More Work — Deltek Vision helps firms achieve greater success in winning new clients, driving repeat business and improving client satisfaction.

“Information is truly power, and that’s exactly what Vision brings to the table, with a high degree of flexibility, integration and complete transparency”

- Bret Tushaus, Director of Information Technology, Eppstein Uhen Architects

KEY FEATURES AND BENEFITS

IMPROVE BUSINESS PERFORMANCE MANAGEMENT

Vision Visualization — Deltek Vision Visualization offers executives and managers real-time access to critical information by delivering a simple graphical view of their firm’s performance directly to their desktop. Complementing the Deltek Vision Dashboard that configures a single web page with information and tools to facilitate decision-making, Visualization delivers a comprehensive, end-to-end view of the business.

Powerful Analytics and Reporting — Deltek Vision’s interactive reporting environment allows users to access and analyze data from key financial metrics and project analysis to opportunity tracking and resource utilization tailoring each report to specific needs. The award-winning system includes more than 200 standard reports ranging from the simple to the sophisticated. This flexible reporting framework makes it easy to configure, preview, print and e-mail reports to share them with others in the firm. Vision Reports are offered for all areas of the project-based business lifecycle for analysis and effective decision-making.

Vision Dashboard — A standard feature of Deltek Vision’s Reports, the Dashboard combines information from different areas of Vision, allowing each user to configure a single web page that brings together all the information and tools that he or she relies on most links to key application areas, reports and records, important activities and events as well as workflow features and alerts.



Figure 1: Deltek Vision Dashboard provides a customized view of critical information across projects and business processes.

STREAMLINE OPERATIONS AND EXECUTION

Vision Resource Planning and Project Management —

Professional services firms rely on well managed projects and optimized utilization to ensure growth and profitability. Vision Resource Planning supports both by automating scheduling, resource allocation, budgeting and forecasting. Project managers can determine that proposed fees are accurate; the appropriate professional staff is available and allocated to projects effectively; and that projects come in on time and on budget. Resource Management ensures that the right people are on the right projects and that utilization is maximized across the firm.

Vision Financial and Project Accounting — Vision Financial and Project Accounting fully integrates financial control and project management, giving unprecedented insight into company-wide performance. The Accounting module's extensive capabilities include project control, accounts payable and receivable, revenue recognition, overhead allocation, multicompany and multicurrency support and financial reporting.

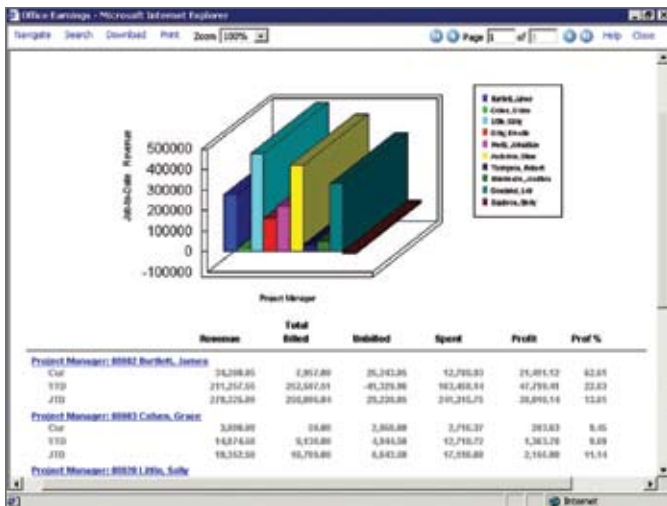


Figure 2: Deltek Vision Financial and Project Accounting for integrated financial control and project management.

Vision Time and Expense Management — Automate the timesheet and expense report process by allowing employees to enter their time and expenses anytime, anywhere, via the internet. Ensure more accurate reporting by relying on automatic totaling, online supervisor approval and lookup lists for project numbers, account numbers and other important codes.

Vision Mobile Applications Suite — Providing anytime, anywhere access, Deltek Vision's Mobile Applications Suite enables users to enter timesheet and expense reports from mobile devices and laptops whether connected or disconnected from the Deltek Vision database. The Mobile Applications Suite improves employee productivity, streamlines the billing process and improves a firm's cash flow by facilitating accurate and timely collection of project-related costs as they occur.

Vision Billing — Dramatically improve cash flow by getting invoices out the door faster and more accurately with Vision Billing, a module designed to support complex billing requirements that vary from client to client and project to project — including time and materials, fee based and percent complete billing.

Vision Purchasing — Manage the entire requisition, purchasing and receiving cycle no matter how simple or complex — while maintaining full integration with Vision Accounting, Project Reporting and Resource Planning modules. Create and track purchase orders for materials, supplies, capital items and services for both project-related and in-house needs.

Vision Payroll — Vision Payroll simplifies every aspect of the payroll process. The system increases accuracy, provides flexible payroll processing, generates payroll automatically and provides a full range of reports. Vision also integrates with ADP® and Paychex®.

Vision Document Management — Employing the leading Microsoft SharePoint® platform, Vision fosters information sharing by providing a web-based document collaboration platform for all team members to share. Employees, partners and clients from around the firm and around the world can store, share and collaborate on a set of documents for every project, employee, client, contact, opportunity or other key Vision record.

VisionXtend™ — Extend Vision beyond its boundaries to provide a truly configurable solution that can easily be adapted to business processes. Based on Microsoft .NET architecture, the VisionXtend technology platform includes an integrated set of tools that allow you to customize Vision screens, automate key business processes through workflow orchestration, integrate external systems through a robust web services API and deliver applications across a wide range of mobile devices.

Contact
Deltek

www.deltek.com
info@deltek.com
800.456.2009

Deltek is a global leader dedicated to delivering enterprise management software that meets the unique needs of project-focused organizations. With over two decades of experience, Deltek enables companies to maximize profitability and productivity, integrating all aspects of their businesses. More than 11,000 customers worldwide rely on Deltek to streamline operations, improve performance and win more business.

WIN MORE WORK

Vision Proposal Automation — Because professional services firms rely on proposals to win business, client expectations must be set and exceeded with targeted, attractive and effective proposals. Vision Proposals empowers marketing and sales teams to efficiently produce winning proposals that stand out from the competition, including custom proposals, RFP responses and government proposals.

Vision CRM — Vision CRM provides all of the tools necessary to manage the entire client relationship lifecycle from gaining new clients to maintaining and leveraging existing relationships. Vision CRM automates client and contact management, opportunity tracking, marketing campaign management, business development and activity management. And by integrating with Microsoft Outlook® and Lotus Notes®, Vision adapts to the way you work by enabling true collaboration.

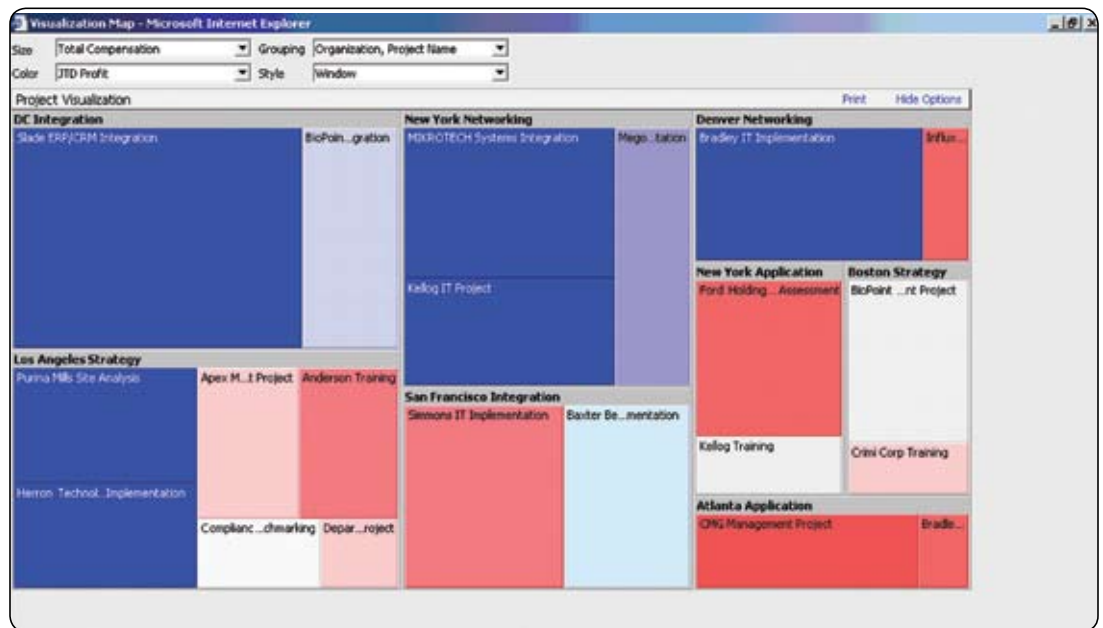


Figure 3: Deltek Vision Visualization

“With Deltek’s introduction of Visualization to the market, there is now a unique tool that executives and project managers can use to turn complex information analysis into a single, graphical understanding of their project performance and ultimately their firm’s health.”

-Ian Rusk, Senior Vice President with Industry Analyst ZweigWhite