

# Deltek Vision® Small Business

## Framework for Success

### DELTEK VISION® SMALL BUSINESS

- **Improve business performance management**
- **Streamline business processes, operations and execution**
- **Win more business**
- **Fast implementation and low total cost of ownership**

As a small business owner, you have two choices: you can accept the status quo or you can invest for growth. To grow, you need tools that bring key business metrics right to your fingertips—tools which allow you to monitor the health and progress of your growth initiatives and help you to earn more of the right kind of project work in an increasingly competitive playing field. Deltek Vision for Small Business provides the framework you need for success.

Deltek Vision Small Business is designed specifically to meet the needs of smaller project-focused businesses and is based on Deltek Vision, a real-time, web-based software solution that automates planning, tracking and administration of resources and projects. Deltek Vision provides the actionable information project-focused firms need to effectively drive timely decisions that improve business performance management, streamline operations and win more business.

### WHY CHOOSE DELTEK VISION SMALL BUSINESS?

At Deltek, we have applied over two decades of experience serving the needs project-focused professional firms to our Deltek Vision Small Business solution. It offers innovative features and technology that addresses the many challenges small businesses face with features

such as automated system set-up, a suite of targeted training opportunities, affordable pricing that scales with the number of employees in your firm, special licensing options and the option of hosting.

### THE DELTEK VISION SMALL BUSINESS ADVANTAGE

#### **Improve Business Performance Management**

—With vital information for mission critical decisions right at your fingertips, you can more easily stay on top of every situation—from marketing to cost control.

#### **Streamline Business Processes, Operations and Execution**

— With the proper tools in place, your managers get the project done on time, within budget and with healthy levels of profitability.

**Win More Business** — Help your managers build winning proposals and earn new business.

#### **Fast Implementation and Low Total Cost of Ownership**

— Pre-configured features, optional training programs, budget-minded pricing and financing alternatives and application hosting and maintenance services help you to get up and running quickly and easily.



Contact  
Deltek

[www.deltek.com](http://www.deltek.com)  
[info@deltek.com](mailto:info@deltek.com)  
800.456.2009

Deltek is a global leader dedicated to delivering enterprise management software that meets the unique needs of project-focused organizations. With over two decades of experience, Deltek enables companies to maximize profitability and productivity, integrating all aspects of their businesses. More than 11,000 customers worldwide rely on Deltek to streamline operations, improve performance and win more business.

## KEY FEATURES AND BENEFITS

### IMPROVE BUSINESS PERFORMANCE MANAGEMENT

**Where Do I Stand** — Deltek Vision Small Business can bring order to the chaos by ensuring every ounce of important data is captured and made instantly available to you and your managers. Its customizable dashboards and special reports also give you an instant snapshot of your business—what opportunities are in the pipeline, which projects are in trouble, cash flow and collectables.

**Level the Playing Field** — To win against big competitors, you need to change the rules to play to your strengths. Deltek Vision Small Business makes all of your vital information readily available, enabling you to make mission critical decisions with ease.

### STREAMLINE BUSINESS PROCESSES, OPERATIONS AND EXECUTION

**Help your Managers be More Successful** — Designed for growing project-focused services firms, Deltek Vision Small Business will help you and your managers get projects done on time, on budget and with healthy levels of profitability. Its database of information can also help your managers earn new business by building more enduring client relationships, guiding the pursuit of important new project opportunities and building winning proposals.

**Information Anywhere, Anytime** — Extend your work environment with complete access to Vision via the internet—anytime, anywhere.

### WIN MORE BUSINESS

The Vision Small Business database of information can help small business managers earn new business by building more enduring client relationships, guiding the pursuit of important new project opportunities and building winning proposals.

### FAST IMPLEMENTATION AND LOW TOTAL COST OF OWNERSHIP

**Automated System Set Up** — Pre-configured set-up on a number of key features reduces implementation time and cost, and helps you more quickly realize the tangible benefits you gain from Deltek Vision. Properly set up core features also provide a foundation for the addition of more advanced features as you grow.

**Fast Start Implementation** — Self-paced training—including a suite of telephone, web-based and classroom training—lets you keep up with other pressing responsibilities while you learn Vision.

**Special Pricing and Financing Alternatives** — Deltek Vision Small Business offers pricing based on number of employees to more easily fit your budget. Special financing options also reduce your upfront cash outlay.

**Application Hosting** — When you choose our optional hosting services, we provide the IT infrastructure and IT expertise required to run and maintain Vision for a reasonable, monthly fee.

### A SYSTEM THAT GROWS WITH YOU

The value of your investment with Vision Small Business increases as you grow. You start with only the features that meet your immediate needs. Over time, and as those needs change, you can bring additional features on-line. You can also add new modules such as Vision multi-currency when you land your first international contract or Vision multi-company when you purchase or found a new company—which means you never outgrow your investment and you never have to search for software again.

It all adds up to a solution that helps you win more business. Deltek is committed to staying several steps ahead of your business. As you encounter new challenges, we have the software that is ready to help.